# IMPROVING INNOVATION WITH THE DIVERSIFYING POWER OF WOMEN ENGINEERS



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### Defining Engineering

anginger (2a) To contrive or plan out usually with

on your own terms

Dr. Catherine Newman

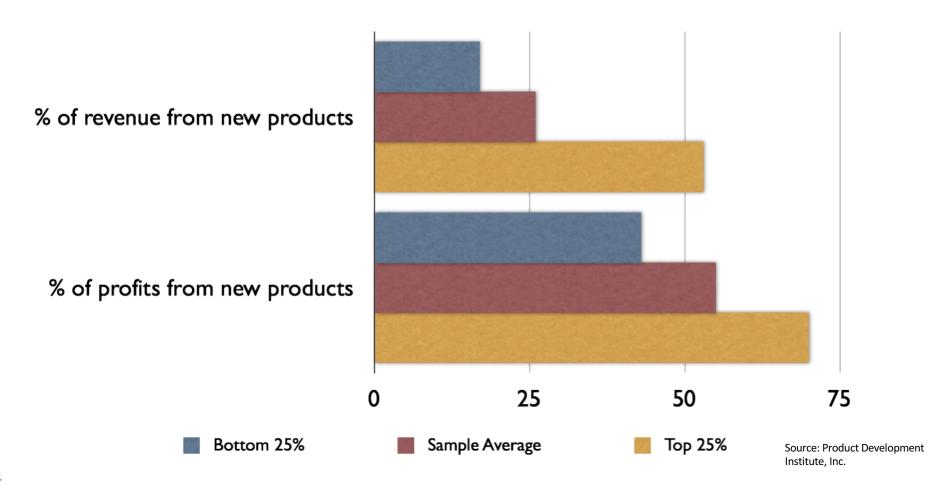
### Valuing Design

- Usage
- Performance Ratings (J.D. Power, Consumer Reports)
- Expert Evaluation (IDEA/ Business Week, Consumer Electronics awards)
- Creativity (novelty, variety)
- Financial (stock performance, revenues, sales)
- Process (multidisciplinary team work, human-centered design)
- Societal Impact (environmental, emerging regions)

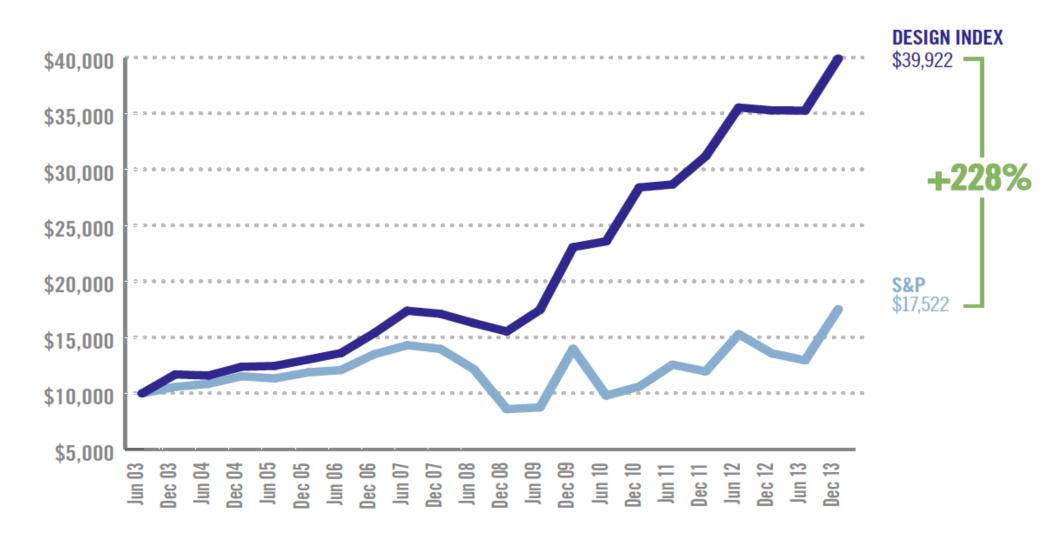




# Benefits of a Well-Managed Product Development Process



### Design Value Index



What is the Real Value of Design, Jeneanne Rae, Motiv Strategies & Design Management Institute, 2014

#### Design Value Index Selection Criteria

- 1. Publicly trades in the U.S. for 10+ years
- Scale of integrated design organization & deployment as catalyst for change
- 3. Growth in design-related investments
- 4. Design is embedded within the organization
- 5. Design leadership at all levels
- 6. Senior-level commitment to design as an innovative resource for positive change

### Portfolio of Design-Centric Organizations: Design Value Index

- Apple
- Coca-Cola
- Ford
- Herman-Miller
- IBM
- Intuit
- Newell-Rubbermaid
- Nike

- Procter & Gamble
- Starbucks
- Starwood
- Steelcase
- Target
- Walt Disney
- Whirlpool

# Design Increases Revenues, Profit & Exports in the U.K.



For every £1 invested in design, businesses can expect over £20 in increased revenues

Design increases turnover

£4+

For every £1 invested in design, businesses can expect over £4 increase in net operating profit

Design leads to profit

£5+

For every £1 invested in design, businesses can expect a return of over £5 in increased exports

**Design boosts exports** 

Design Delivers for Business, Design Council U.K., 2012

# SOCIETAL & ENVIRONMENTAL IMPACT

Oehlberg, Lora A., A.M. Agogino and S. Beckman (2009). "Framing Sustainability in Human-Centered Product Design," Proceedings of the ASME 2009 International Design Engineering Technical Conference.

Cobb, C., A.M. Agogino, S. Beckman and L. Speer, "Enabling and Characterizing Twenty-First Century Skills in New Product Development Teams," *Proceedings of Mudd 2007*. Archival in the *International Journal of Engineering Education*, Vol. 24 (2), February, 2008, pp. 420-433.





#### **COMMUNITY CO-DESIGN PROJECTS**







JustMilk



**Zimba** 

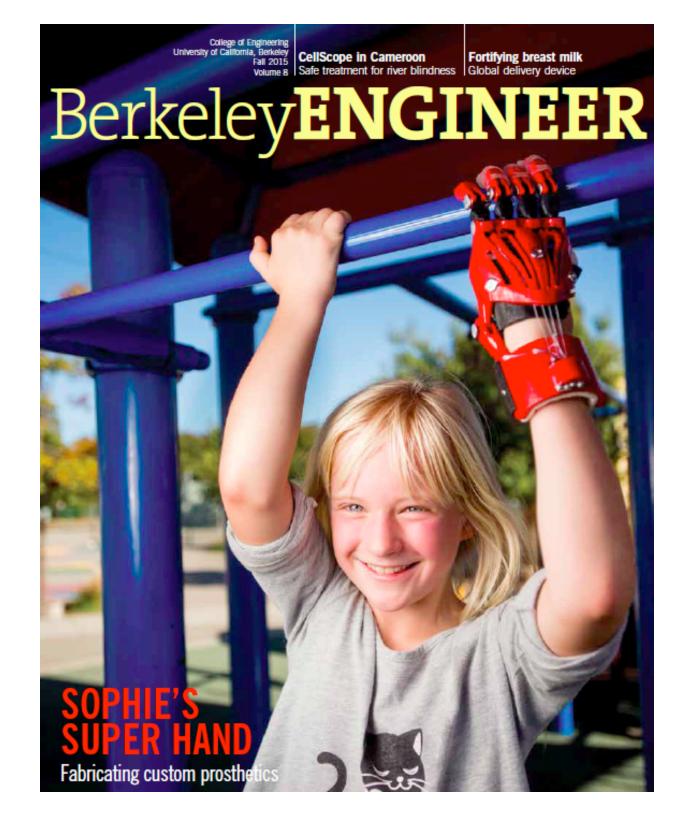


**Seguro**: Pesticide Protection

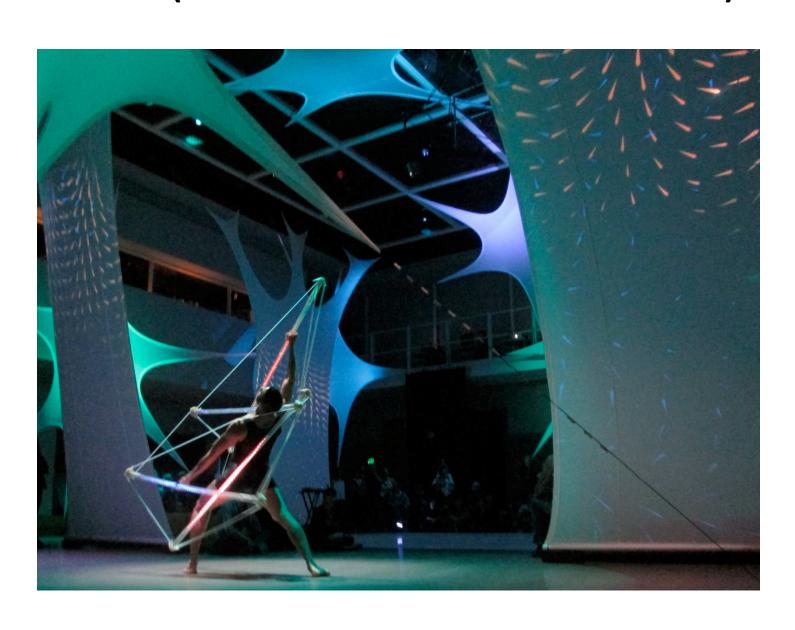


CARES: Community Assessment of Renewable Energy & Sustainability

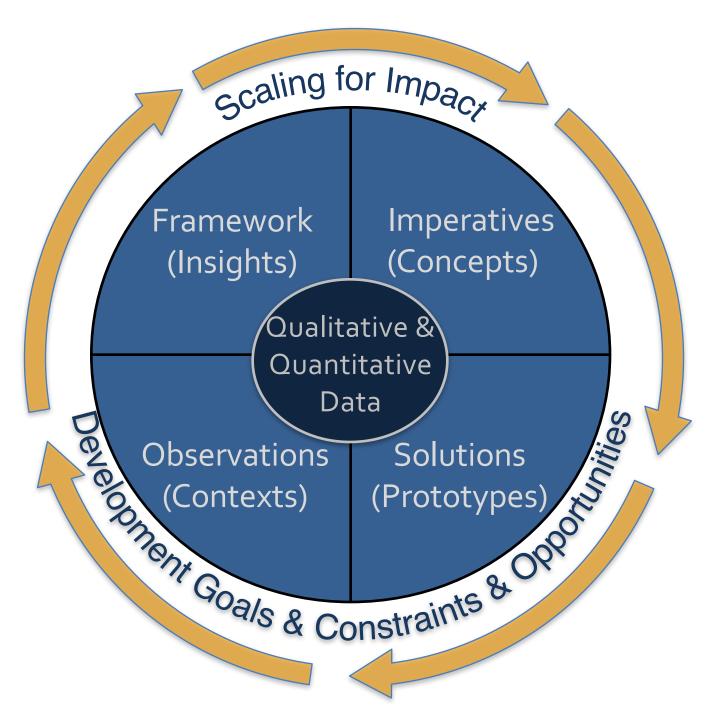
L. Oehberg, R. Shelby and A. M. Agogino (2009). "Sustainable Product Design: Designing for Diversity in Engineering Education," *Int. J. of Engineering Education*, No. 2 of Vol. 26, 2010, pp. 489-498.



# Synaptic Motion: Tensegrity-Inspired Dance (Colin Ho & Jodi Lomask)



#### Design for Social Impact



#### Blum Center Methodology

Train a new generation of global innovators

Transform ideas into inventions and action

Supportive

BIG

Drive discovery & innovation



Innovative education: Classroom + Practice

> 10 years of launching social enterprises



Mentorship, resources, and training for student innovator teams while in school



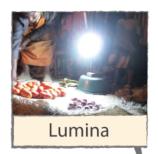
Global Technology Solutions At Scale



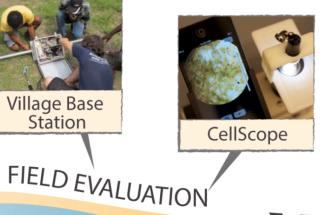


### **APPROACH**

#### THE INNOVATION PIPELINE









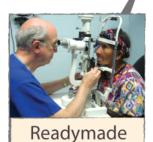


SCALE UP & COMMERCIALIZATION

technology design field tests & user input business & economic model

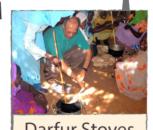
SPIN OUT



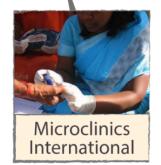








**Darfur Stoves** 



# Gender Diversity Improves Product Design

- improves use rate
- satisfies people's needs and wants and increases the quality of their lives
- doesn't stand alone but is part of an infrastructure
- meshes with the culture
- is sustainable over the product life cycle



Femme Den is here
to save good
women from bad
products

### Gender Diversity Improves Products and Business

- Improves innovation and problemsolving: Draws on broader diversity of experiences.
- Connects companies with customers: Women in the U.S. purchase 50% of computers, 50% of cars and 80% of consumer goods.
- Increases the Bottom Line: Fortune 500 companies women in leadership have a return on sales increases by at least 42%.







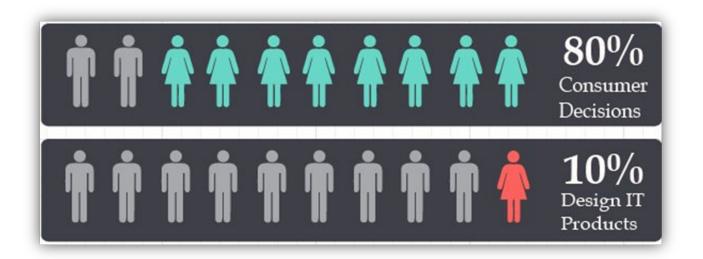
Ford Windstar, 1999

Today woman make up 50% of automotive buying decisions, compared to 20% in 1990.

#### TECHNICAL WOMEN IN SMALL AND MEDIUM BUSINESSES

EMILY BLAKEMORE, ANGIE IM, CHANNING MARTIN, ALBERY MELO, SARA RAJU, AND LIZ SCHUELKE.
THE H. JOHN HEINZ III COLLEGE, CARNEGIE MELLON UNIVERSITY

Women control 80 percent of consumer decisions but design only 10 percent of IT products and services.



Source: Harris, K., and M. Raskino. 2007. *Women and Men in IT: Breaking Sexual Stereotypes*. Stamford, CT: Gartner.

## Early Air Bags Tested on Male Crash Dummies Exclusively



## Winning Mustang Design: High Gear Designed and Voted by Woman



## Women in Company Leadership Tied to Stronger Profits



Study of 22,000 publically traded companies in 91 countries, Peterson Institute of International Economics: http://www.nytimes.com/2016/02/10/business/women-in-company-leadership-tied-to-stronger-profits.html?\_r=0

Impacts and Engagement:
The Intersection of Science,
Technology & Society
on Saturday, April 22, 2017



CAL DAY STAND UP
FOR SCIENCE
1-1:45 PM
BANATAO
AUDITORIUM,
SUTARDJA DAI HALL



